**Decision table :**

Ruled-Based Recommendation

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Age Group | Income Group | Policy Term Preference | Priority | Recommended Policy |
| 18-25 | <3L | Short | Savings+Protection | LIC Jeevan Lakshya |
| 18-25 | <3L | Long | Savings+Protection | LIC Jeevan Umang |
| 18-25 | 3-6L | Short | Savings+Protection | LIC New Endowment Plan |
| 18-25 | 3-6L | Long | Savings+Protection | LIC Jeevan Lakshya |
| 18-25 | 6-10L | Short | Savings+Protection | LIC New Endowment Plan |
| 18-25 | 6-10L | Long | Savings+Protection | LIC Jeevan Lakshya |
| 18-25 | 10L+ | Short | Savings+Protection | LIC Jeevan Lakshya |
| 18-25 | 10L+ | Long | Savings+Protection | LIC Jeevan Umang |
| 26-35 | <3L | Short | Savings+Protection | LIC New Endowment Plan |
| 26-35 | <3L | Long | Savings+Protection | LIC Jeevan Umang |
| 26-35 | 3-6L | Short | Savings+Protection | LIC Jeevan Lakshya |
| 26-35 | 3-6L | Long | Savings+Protection | LIC Jeevan Umang |
| 26-35 | 6-10L | Short | Savings+Protection | LIC New Endowment Plan |
| 26-35 | 6-10L | Long | Savings+Protection | LIC Jeevan Lakshya |
| 26-35 | 10L+ | Short | Savings+Protection | LIC Jeevan Lakshya |
| 26-35 | 10L+ | Long | Savings+Protection | LIC Jeevan Umang |
| 36-45 | <3L | Short | Savings+Protection | LIC New Endowment Plan |
| 36-45 | <3L | Long | Savings+Protection | LIC Jeevan Umang |
| 36-45 | 3-6L | Short | Savings+Protection | LIC Jeevan Lakshya |
| 36-45 | 3-6L | Long | Savings+Protection | LIC Jeevan Umang |
| 36-45 | 6-10L | Short | Savings+Protection | LIC New Endowment Plan |
| 36-45 | 6-10L | Long | Savings+Protection | LIC Jeevan Lakshya |
| 36-45 | 10L+ | Short | Savings+Protection | LIC New Endowment Plan |
| 36-45 | 10L+ | Long | Savings+Protection | LIC Jeevan Lakshya |
| 46-60 | <3L | Short | Savings+Protection | LIC New Endowment Plan |
| 46-60 | <3L | Long | Savings+Protection | LIC Jeevan Umang |
| 46-60 | 3-6L | Short | Savings+Protection | LIC Jeevan Lakshya |
| 46-60 | 3-6L | Long | Savings+Protection | LIC Jeevan Umang |
| 46-60 | 6-10L | Short | Savings+Protection | LIC New Endowment Plan |
| 46-60 | 6-10L | Long | Savings+Protection | LIC Jeevan Lakshya |
| 46-60 | 10L+ | Short | Savings+Protection | LIC New Endowment Plan |
| 46-60 | 10L+ | Long | Savings+Protection | LIC Jeevan Umang |
| 1. Any | Any | Short | Protection Only | LIC Tech Term |
| Any | Any | Long | Protection Only | LIC Jeevan Umang |

All the rules were compiled into a structured Decision Table for easy reference and logic.